

IL PTAC Bulletin



IL Procurement Technical Assistance Center at Illinois Central College

Letter from the Editor

Volume 1, Issue 3

July 2, 2008

Dear Friends:

After 20 years as the Director of the IL PTAC at Illinois Central College, today is my last official day, and the time has come to say Farewell. I very much appreciate the opportunity to serve you in this position in this important economic development work in our College District and our Region! My future plans include taking July and August off to enjoy the summer, and I am currently working with a consultant on a plan for my next work which will include consulting, writing and research.

As I've reflected on my twenty years with the College and what has been most important to me, it is the people and the work that we have been able to accomplish together that has added up to many successes for your businesses! It is the innovative solutions that we have found together around myriad challenges to help you identify, bid on and win government contracts by providing technical government contracting services which have included national, state, and regional contacts, pricing and procurement histories, business counseling and consulting, matchmaking services for large business and government agency needs for small business suppliers, internet research, referrals to helpful small business resources, and other key services.

It is the teamwork of our IL PTAC team members in collaboration with our funding partners, the Department of Commerce and Economic Opportunity and Illinois Central College. It is the guidance and support that we have received from our College Administrators and the members of our IL PTAC @ ICC Advisory Board with Ron Givens, the Chair, leading the way to grow and sustain our program on behalf of your businesses in our region. It is the people whom I have worked with over the years at the Heartland Partnership and its affiliates, the Turner Center for Entrepreneurship at Bradley University, the IL PTAC Advisory Board, the ECHO Steering Committee, Caterpillar and all of our large business Heart of IL Trade partners, numerous government agencies, legislative offices, and others.

Together we have made a positive difference in the economic development "bottom line" successes of businesses in our College District and the DCEO Opportunity Returns North Central Region. Small and Large business contract totals for the time period 1988 - 2008 total \$586,791,667.

The new Director is in the process of being hired, and in the interim, your primary points of contact will be Ellen George, Associate Dean, Corporate and Community Education, phone 309-999-4580, egeorge@icc.edu and Stephanie Hiltzley-MacMillan, our IL PTAC Administrative Assistant, who can be reached at phone 309-999-4592, fax 309-999-4538, and Stephanie.hiltzley@icc.edu. Visit our IL PTAC website at www.icc.edu/ptac for website links, upcoming events, current news, and other business resources.

All the best to each of you for continuing success!

Kind Regards,
Susan Gorman
Director

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Flooding in Midwest Creates Contracting Opportunities

As many of us know, we are experiencing flooding in the Midwest along the banks of the Mississippi River. Those areas will be needing contractors to provide assistance with disaster response and recovery.

Disaster and Emergency Operations Vendor Profile (GSA Form 3685)

During times of natural or environmental disasters or national or civil emergencies, many products and services are needed for relief, clean up and restoration. Vendors that supply products or services that may be needed to support this effort and who wish to be considered as potential sources of supply may be identified in the Disaster and Emergency Operations Vendor Profile Database. The [Disaster and](#)

[Emergency Operations Vendor Profile Form](#) (GSA Form 3685) is to be completed by all vendors interested in GSA contracting opportunities during times of natural or environmental disasters and national or civil emergencies.

NOTE: This form is for informational purposes and does not imply any contract or promise of business.

The shortcut to this page is www.gsa.gov/disastersupportform.



A sign outside the Iowa Welcome Center is partially submerged in flood water from the Mississippi River Sunday, June 15, 2008 in Burlington, Iowa. Receding water on Sunday revealed the wide-spread damage caused by a record flood crest, while other Iowa cities faced rivers that were still rising. Burlington is expecting a flood crest in the Mississippi River within the next couple of days. (AP Photo/Julie Jacobson)

PROPOSED STATE OF ILLINOIS RULES AFFECTING SMALL BUSINESS

Following are proposed rules of possible interest to small businesses published in the June 6, 2008 *Illinois Register*. During the 45-day comment period, individuals have an opportunity to express their support or opposition to the rule. To submit comments or to learn more about the proposed rules, contact Katy Khayyat at the Department of Commerce and Economic Opportunity Entrepreneurship Network Information Center via e-mail at Katy.Khayyat@Illinois.gov or call (800) 252-2923 or (217) 785-8020.

To see an online version of *Regulatory Alert*, go to www.ienconnect.com/regalert. To get more information on Illinois Rules and Regulations, how to file a complaint about a burdensome or excessive state rule, go to www.ienconnect.com/regflex.

The following proposed regulation will impact businesses owned and controlled by minority, female and persons

with disabilities:

The Department of Central Management Services proposed amendments to "Business Enterprise Program: Contracting with Businesses Owned and Controlled by Minorities, Females and Persons with Disabilities" (44 Ill. Adm. Code 10; 32 Ill. Reg. 8210). The rulemaking implements Public Act 95-344 (effective 8/21/07), which revises the gross sales threshold for businesses to qualify for the program from less than \$27 million in the most recent fiscal year to average gross sales of less than \$31.4 million per year over the 3 most recent calendar years, as evidenced by the firm's federal income tax returns.

Bottom Line: The purpose of this amendment is to conform the Administrative Code with the recent statutory changes to the gross sales limitation on firms eligible for BEP certification. The

change allows for greater participation in the Business Enterprise Program by small businesses owned and controlled by minority, female and persons with disabilities. For more information, contact Gina Wilson at (217) 785-1793.

Schedule of Events

- July 23rd - IL PTAC @ ICC Presents: Small Business Resource Showcase
Contact Stephanie if interested: Phone: 309-999-4592.
Email: stephanie.hiltsley@icc.edu
PTAC Website:
www.icc.edu/ptac
- Aug 1 - Chicago Treasurer's 7th Annual Small Business Expo
www.chicagocitytreasurer.com
- Aug. 20th - Caterpillar Supplier Diversity Symposium II.
Please register online at:
<http://www.eventbrite.com/event/71210994>
- October 1st - Heart of Illinois Trade Fair, ISU, Normal, Illinois
For more information or to register please contact Stephanie Hiltsley.
Email: stephanie.hiltsley@icc.edu
Phone: 309-999-4592
Fax: 309-999-4538
- Oct. 26th-29th - National Minority Supplier Development Council (NMSDC) Conference & Business Opportunity Fair, Las Vegas Convention Center, Las Vegas, Nevada

JULY 2008

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DECEMBER 2008

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The IL PTAC at Illinois Central College provides government contracting services to Central Illinois businesses including manufacturers, engineers, and other businesses. Primary industries served include Manufacturing, Information Technology, Construction, and A & E Services and other Professional Services, and the IL PTAC assists them in selling their products and services to government and large business prime contractor markets.



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